

CERN Organisation Européenne
pour la Recherche Nucléaire
Mr Dr. Lucas Taylor
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Verkauf

Sulgen 09.08.2007 / br

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OFFER V 18689 / 218712

CERN, CMS "Centre"

Based on: Offer IV 18643

Layout dated 25.07.2007 (L. Taylor)

1.	Supervision Desks	106'124.90
2.	Flat screen system	24'311.10
3.	Task lighting	8'317.92
4.	Conference tables	8'633.04
5.	Electrical components	204.00
6.	Transport and installation costs	5'918.00

Total price DDU to CERN (Meyrin, CH), according to INCOTERMS 2000, incl. installation, excl. VAT, customs clearance (excl. duties and local taxes)	CHF	153'508.96
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Please treat these documents confidentially.

Certified for Quality Management ISO 9001 and Environment Management ISO 14001/1996

			Unit	Price CHF	Amount CHF
1	Supervision Desks				
1.01	3603.01.s Base Element U-Com Linear 160	pce.	22	841.49	18'512.78
	<p>Length 160 cm, height 74.5 cm, depth 48-38 cm, Basic construction stable and torsion-resistant with adjustable feet for accurate levelling. Spacious cable tray easily accessible from above, open on both sides for cabling over entire desk rows. Numerous openings for effortless cable management and proven air circulation even with maximum installed components. Large, unobstructed technical area accessible from the front. Vibration-free and flexible attachment of monitors on the stable central support by means of a console system. The base element can be positioned or converted at any time to a different configuration, individually or in groups. Modular construction, prepared for different requirements, e.g. conversion to a seated/standing desk or air conditioning with Cool-Top. Maximum height for drawer pedestals under the cable tray 56 cm. Finish: Metal colour lacquered grey / (LAC 431, aluminium) (RAL 9006)</p>				
1.02	3103.06.0s Substructure Front Fix Linear 160, sealed	pce.	22	265.88	5'849.36
	<p>Length 160 cm, height 50 cm. The stable construction also withstands high pressure from kicks. Adequate ventilation of the technical area is guaranteed. Seal incl. Finish: low pressure laminate (Oak panel, Bretteiche)</p>				
1.03	3605.11.s Height Adjustable Supports for 1-part Worktop U1	set	22	264.52	5'819.44
	<p>Hook-in brackets for worktop support, height adjustable without tools in 8 stages from 72 to 82.5 cm. Set to 72 cm as standard. Finish: Metal colour lacquered grey / (LAC 431, aluminium) (RAL 9006)</p>				
1.04	3603.31.15s Worktop Linear U1 160/100	pce.	22	501.84	11'040.48
	<p>Length 160 cm, thickness 3.5 cm, depth 93 cm, Sliding worktop, pulled to the front for fast and simple access to the entire cable tray. Finish: high pressure laminate (Oak panel, Bretteiche)</p>				

			Unit	Price CHF	Amount CHF
with PVC, half-round edge profile					
1.05	3106.61.7s	Inlay to work top	pce. 22	265.88	5'849.36
Length ca. 70 cm, depth ca. 55-65 cm, Decorative insert, shaped and interchangeable, for improved writing surface. Finish: Linoleum (LIN 462, blue)					
1.06	3605.31.s	Support Foot for Single Desk	pce. 32	81.74	2'615.68
A support foot with adjusting screw for floor levelling hooked into the base element without tools. Required for setting up desks in single rows. Finish: Metal colour lacquered grey / (LAC 431, aluminium) (RAL 9006)					
1.07	3606.01.2s	End Panel Single Side	pce. 4	226.95	907.80
Width 50-75 cm, height 76.5 cm, Recessed about 40 cm from the worktop. Finish: Structural lacquer (LAC 419, anthrazit)					
1.08	9999s	Acoustic rear doors 2-part	pce. 22	1'426.00	31'372.00
Length ca. 160 cm, height ca. 118 cm, walls consisting of frame construction with sound insulating heart (fibre glass). Finish: Rear walls covered with fabric New Aquarius Hameln JA041, light blue					
1.09	7707.61.1	PC Trolley 25 cm	pce. 44	56.10	2'468.40
Width 25 cm, depth 50 cm, height 5 cm, PC trolley on swivel castors located in the technical area. Finish: low pressure laminate					
1.10	8883.11s	3-part power strip with holder for mounting beam	pce. 22	58.80	1'293.60
Length 12 cm, width 4.5 cm, thickness 4 cm, with 3m connection cable 3x1.0sq.mm and CH-plug, 10A / 250V. Finish: Synthetic material black					
1.11	9999s	Document holder	set 10	506.00	5'060.00
with 10 fans, console, swivel arm Finish: powder coated RAL 9006, fans from plastic					

		Unit		Price CHF	Amount CHF	
1.12	2013.34.15s	Triangle-Panel between desks with acoustic rear wall	set	12	1'278.00	15'336.00
<p>Triangle-Panel, length ca. 101 cm, width ca. 56 cm, height panel 73 cm, height rear wall 118 cm, Worktop 3,5 cm thick. (front, concatenation, acoustic rear wall and top)</p> <p>Finish: high pressure laminate with PVC edge, Rear walls covered with fabric New Aquarius Hameln JA041,</p>						
Sub Total Supervision Desks					106'124.90	

			Unit		Price CHF	Amount CHF
2	Flat screen system					
2.01	3455.10.0	Console for Flat Screen Swivel Arms	pce.	66	81.90	5'405.40
	<p>Height 38 cm, Stable console for accommodating 2 swivel arms for the lower flat screen level. Console base easily movable, attached to central support of base element. Console with position grooves for easy height adjustment of the monitors. Finish: Steel industrial chromium-plated / powder coated RAL 9006</p>					
2.02	3455.13.0	Console Extension for Flat Screen Swivel Arms	pce.	66	34.45	2'273.70
	<p>Height 38 cm, Stable console extension for accommodating 2 swivel arms for further flat screen levels. Console with position grooves for easy height adjustment of the monitors. Finish: Steel industrial chromium-plated</p>					
2.03	3455.20.0s	Flat Screen Swivel Arm Assembly	pce.	110	143.01	15'731.10
	<p>Stable swivel arm for flexible attachment of a flat screen. Height adjustable on console by means of set collar, swivel arm can be swivelled threefold, angle adjustable VESA mounting plate, for hole distances of 75 x 75mm and 100 x 100mm. Includes 2 Velcro cable strips for simple and clear cable routing on swivel arm. Mounting of the flat screens is done by customer. Finish: Steel powder coated RAL 9006</p>					
2.04	3455.31.0	Cable Holder on Console	pce.	110	8.19	900.90
	<p>For simple and clear routing of the monitor cable on the console. Enables simple hooking in and out of the cable. Finish: Steel industrial chromium-plated</p>					
Sub Total Flat screen system						24'311.10

			Unit	Price CHF	Amount CHF
3	Task lighting				
3.01	9970.2 Workplace lighting "Light-Top"		pce. 12	480.00	5'760.00
	<p>A specially developed lamp for monitor workplaces that protects from direct illumination and impede the reflecting on the screens. The multiple reflector permits the regulation of the light intensity and radiation. The illumination of the work surface in the writing and reading sector is up to approx. 400 luxmeter. The heat emission is 13 watt. The lamp will be fixed on the screen sector, on the console for suspendable accessories, below the cover or the top shelf of the respective workplace. The lamp with integrated switch will be delivered ready-for-connection. Finish: Steel powder coated RAL 9006 structured</p>				
3.02	3455.22.0 Light-Top Swivel Arm Assembly		pce. 12	188.34	2'260.08
	<p>Swivel arm for flexible attachment of a workplace lamp Light-Top. Enables free positioning of the lamp for optimum illumination of the work surface. Height adjustable on rack by means of set collar, swivel arm can be swivelled threefold, includes 2 Velcro cable strips for simple and clear cable routing on swivel arm. Mounting of the flat screen is done by customer. Finish: Steel powder coated RAL 9006</p>				
3.03	3455.14.0 Console Extension for Light-Top Swivel Arms		pce. 12	24.82	297.84
	<p>Height 19 cm, Short console extensions for accommodating a swivel arm for the workplace lamp Light-Top. Console with position grooves for easy height adjustment of the lamp. Finish: Steel industrial chromium-plated</p>				
	Sub Total Task lighting				8'317.92

			Unit		Price CHF	Amount CHF
4	Conference tables					
4.01	s	Conference table rect. 3.00 x 1.20m	pce.	3	2'573.00	7'719.00
<p>Length 300 cm, width 120 cm, height 73 cm, Work-top 3,5 cm thick. Edges with knife-shaped profile. Corners with radius 20cm. With 4 feet of Ø 8 cm, chromium-plated and 2 cm height adjustable. Finish: high pressure laminate (Oak panel, Bretteiche) with PVC, half-round edge profile</p>						
4.02	2015.33.0	Cable passage for work-top and cover panel	pce.	6	27.72	166.32
<p>Cable passage diameter 8 cm, with removable cover and recess for cables, position according to plan or specification. Allows simple and clean passing through of cables with plugs. Finish: Synthetic material</p>						
4.03	2015.050s	Cable duct for Worktop linear / round	pce.	3	195.30	585.90
<p>Length 150 cm, width 19 cm, height 5.6 cm, hinged cable duct, fixed at the rear below the worktop. The cable tray permits the installation of plug-srips and serves for a flexible cable routing. The power and network cables access from the floor are through the middle axis of cable duct. Finish: Steel powder coated RAL 9006</p>						
4.04	2015.60.0s	Cable run for soil connection to conference table	set	3	53.94	161.82
<p>Length 100 cm, Flexible synthetic hose with sole plate. To deviate the cables from the cable guiding to the floor. Finish: black</p>						
Sub Total Conference tables						8'633.04

			Unit		Price CHF	Amount CHF
5 Electrical components						
5.01	8881.42s	2 Treble socket rail	pce.	3	58.00	174.00
Length 18.6 cm, width 5.9 cm, socket rail in black synthetic material with screwable housing, self-extinguishing and halogenfree, with plug and socket GST 18, unfused sockets, without supply cable. Max. power input per circuit 3500 W, 250 V / 16 amp						
5.02	8881.71	Supply cable to socket rail system, 3.0 m	pce.	3	10.00	30.00
Length 300 cm, with country plug and socket connector GST 18, black PVC, 3 x 1.5 sq.mm.						
Sub Total Electrical components						204.00
6 Transport and installation costs						
6.01	5560.02.0s	Transport and installation costs	pce.	1	5'918.00	5'918.00
For the offered installation to Meyrin (CH). Transport and installation in one phase.						
Sub Total Transport and installation costs						5'918.00

Conditions

- Base pricing:** The prices depend on the quantity ordered and are subject to change in case of increased, reduced or subsequent deliveries as well as alterations to standard desk sizes & components. According to the quantity, singular prices can be rounded systematically.
- Assembly room:** In the beginning of the installation, the assembly room must be ready and available. Floor coverings as well as ceiling panels must be completed. Unless otherwise specified, the installation will take place on week days, within normal working hours and without any interruptions.
- Date of delivery:** At the moment up to 15 weeks from the time of the technically clarified order.
- Storage costs:** Where, by reasons or request of the buyer, the agreed delivery period is delayed within four weeks (plus any period possibly required for transport and customs clearance) prior to the contractual delivery period, any cost or expenses incurred by Erich Keller AG for storage or relocation of the goods and / or insurance will be born and paid for by the buyer.
- Drawings:** Your layout dated 29-Jun-07
- Payment:** 30 days net from the date of the invoice.
- General Conditions:** Enclosed (edition 24.11.2005)

Dear Mr Taylor

We would be happy to produce this Supervision Desks for you. Assuring you of our best attention at all times, we remain,

Yours sincerely

Erich Keller AG

Simon Roettig
Project Manager

Kurt Huber
Project Manager Sales

Schematic drawings for illustraion purposes only

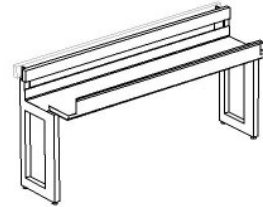
Detailed description to OFFER V 18689

1. Supervision Desks

1.01 3603.01.s Base Element U-Com Linear 160

Length 160 cm, height 74.5 cm, depth 48-38 cm, Basic construction stable and torsion-resistant with adjustable feet for accurate levelling. Spacious cable tray easily accessible from above, open on both sides for cabling over entire desk rows. Numerous openings for effortless cable management and proven air circulation even with maximum installed components. Large, unobstructed technical area accessible from the front. Vibration-free and flexible attachment of monitors on the stable central support by means of a console system. The base element can be positioned or converted at any time to a different configuration, individually or in groups. Modular construction, prepared for different requirements, e.g. conversion to a seated/standing desk or air conditioning with Cool-Top. Maximum height for drawer pedestals under the cable tray 56 cm.

Finish: Metal colour lacquered grey / (LAC 431, aluminium) (RAL 9006)



1.02 3103.06.0s Substructure Front Fix Linear 160, sealed

Length 160 cm, height 50 cm. The stable construction also withstands high pressure from kicks. Adequate ventilation of the technical area is guaranteed. Seal incl.

Finish: low pressure laminate (Oak panel, Bretteiche)

1.03 3605.11.s Height Adjustable Supports for 1-part Worktop U1

Hook-in brackets for worktop support, height adjustable without tools in 8 stages from 72 to 82.5 cm. Set to 72 cm as standard.

Finish: Metal colour lacquered grey / (LAC 431, aluminium) (RAL 9006)



Schematic drawings for illustration purposes only

1.04 3603.31.15s Worktop Linear U1 160/100

Length 160 cm, thickness 3.5 cm, depth 93 cm, Sliding worktop, pulled to the front for fast and simple access to the entire cable tray.

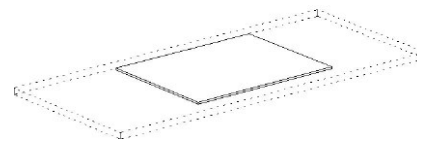
Finish: high pressure laminate (Oak panel, Bretteiche) with PVC, half-round edge profile



1.05 3106.61.7s Inlay to work top

Length ca. 70 cm, depth ca. 55-65 cm, Decorative insert, shaped and interchangeable, for improved writing surface.

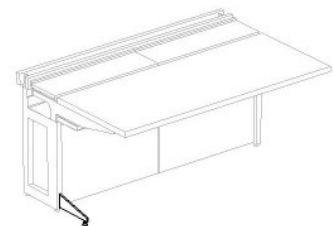
Finish: Linoleum (LIN 462, blue)



1.06 3605.31.s Support Foot for Single Desk

A support foot with adjusting screw for floor levelling hooked into the base element without tools. Required for setting up desks in single rows.

Finish: Metal colour lacquered grey / (LAC 431, aluminium) (RAL 9006)



1.07 3606.01.2s End Panel Single Side

Width 50-75 cm, height 76.5 cm, Recessed about 40 cm from the worktop.

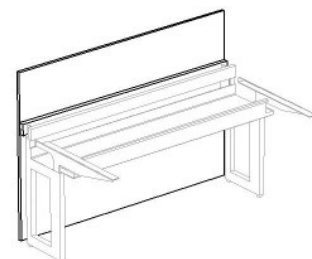
Finish: Structural lacquer (LAC 419, anthrazit)



1.08 9999s Acoustic rear doors 2-part

Length ca. 160 cm, height ca. 118 cm, walls consisting of frame construction with sound insulating heart (fibre glass).

Finish: Rear walls covered with fabric New Aquarius Hameln JA041, light blue

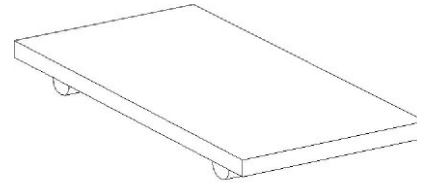


Schematic drawings for illustration purposes only

1.09 7707.61.1 PC Trolley 25 cm

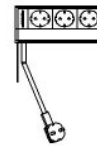
Width 25 cm, depth 50 cm, height 5 cm, PC trolley on swivel castors located in the technical area.

Finish: low pressure laminate

**1.10 8883.11s 3-part power strip with holder for mounting beam**

Length 12 cm, width 4.5 cm, thickness 4 cm, with 3m connection cable 3x1.0sq.mm and CH-plug, 10A / 250V.

Finish: Synthetic material black

**1.11 9999s Document holder**

with 10 fans, console, swivel arm

Finish: powder coated RAL 9006, fans from plastic

Schematic drawings for illustraion purposes only

**1.12 2013.34.15s Triangle-Panel between desks
with acoustic rear wall**

Triangle-Panel, length ca. 101 cm, width ca. 56 cm, height
panel 73 cm, height rear wall 118 cm, Work-top 3,5 cm thick.

(front, concatenation, acoustic rear wall and top)

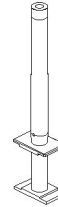
Finish: high pressure laminate with PVC edge, Rear walls
covered with fabric New Aquarius Hameln JA041,

Schematic drawings for illustration purposes only

2. Flat screen system

2.01 3455.10.0 Console for Flat Screen Swivel Arms

Height 38 cm, Stable console for accommodating 2 swivel arms for the lower flat screen level. Console base easily movable, attached to central support of base element. Console with position grooves for easy height adjustment of the monitors.
Finish: Steel industrial chromium-plated / powder coated RAL 9006



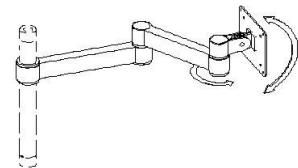
2.02 3455.13.0 Console Extension for Flat Screen Swivel Arms

Height 38 cm, Stable console extension for accommodating 2 swivel arms for further flat screen levels. Console with position grooves for easy height adjustment of the monitors.
Finish: Steel industrial chromium-plated



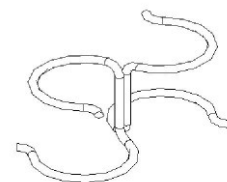
2.03 3455.20.0s Flat Screen Swivel Arm Assembly

Stable swivel arm for flexible attachment of a flat screen. Height adjustable on console by means of set collar, swivel arm can be swivelled threefold, angle adjustable VESA mounting plate, for hole distances of 75 x 75mm and 100 x 100mm. Includes 2 Velcro cable strips for simple and clear cable routing on swivel arm. Mounting of the flat screens is done by customer.
Finish: Steel powder coated RAL 9006



2.04 3455.31.0 Cable Holder on Console

For simple and clear routing of the monitor cable on the console. Enables simple hooking in and out of the cable.
Finish: Steel industrial chromium-plated



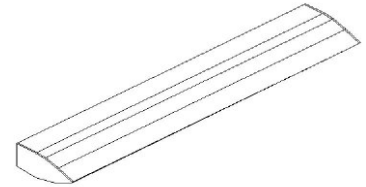
Schematic drawings for illustration purposes only

3. Task lighting

3.01 9970.2 Workplace lighting "Light-Top"

A specially developed lamp for monitor workplaces that protects from direct illumination and impede the reflecting on the screens. The multiple reflector permits the regulation of the light intensity and radiation. The illumination of the work surface in the writing and reading sector is up to approx. 400 luxmeter. The heat emission is 13 watt. The lamp will be fixed on the screen sector, on the console for suspendable accessories, below the cover or the top shelf of the respective workplace. The lamp with integrated switch will be delivered ready-for-connection.

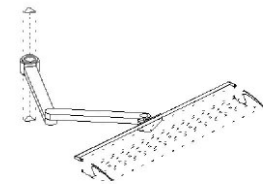
Finish: Steel powder coated RAL 9006 structured



3.02 3455.22.0 Light-Top Swivel Arm Assembly

Swivel arm for flexible attachment of a workplace lamp Light-Top. Enables free positioning of the lamp for optimum illumination of the work surface. Height adjustable on rack by means of set collar, swivel arm can be swivelled threefold, includes 2 Velcro cable strips for simple and clear cable routing on swivel arm. Mounting of the flat screen is done by customer.

Finish: Steel powder coated RAL 9006



3.03 3455.14.0 Console Extension for Light-Top Swivel Arms

Height 19 cm, Short console extensions for accommodating a swivel arm for the workplace lamp Light-Top. Console with position grooves for easy height adjustment of the lamp.

Finish: Steel industrial chromium-plated



Schematic drawings for illustraion purposes only

4. Conference tables

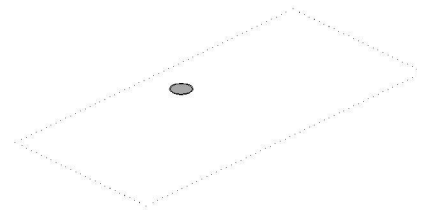
4.01 s Conference table rect. 3.00 x 1.20m

Length 300 cm, width 120 cm, height 73 cm, Work-top 3,5 cm thick. Edges with knife-shaped profile. Corners with radius 20cm. With 4 feet of Ø 8 cm, chromium-plated and 2 cm height adjustable.

Finish: high pressure laminate (Oak panel, Bretteiche) with PVC, half-round edge profile

4.02 2015.33.0 Cable passage for work-top and cover panel

Cable passage diameter 8 cm, with removable cover and recess for cables, position according to plan or specification. Allows simple and clean passing through of cables with plugs. Finish: Synthetic material



4.03 2015.050s Cable duct for Worktop linear / round

Length 150 cm, width 19 cm, height 5.6 cm, hinged cable duct, fixed at the rear below the worktop. The cable tray permits the installation of plug-strips and serves for a flexible cable routing. The power and network cables access from the floor are through the middle axis of cable duct.

Finish: Steel powder coated RAL 9006

4.04 2015.60.0s Cable run for soil connection to conference table

Length 100 cm, Flexible synthetic hose with sole plate. To deviate the cables from the cable guiding to the floor.

Finish: black

Schematic drawings for illustration purposes only

5. Electrical components

5.01 8881.42s 2 Treble socket rail

Length 18.6 cm, width 5.9 cm, socket rail in black synthetic material with screwable housing, self-extinguishing and halogenfree, with plug and socket GST 18, unfused sockets, without supply cable.

Max. power input per circuit 3500 W, 250 V / 16 amp



5.02 8881.71 Supply cable to socket rail system, 3.0 m

Length 300 cm, with country plug and socket connector GST 18, black PVC, 3 x 1.5 sq.mm.



6. Transport and installation costs

6.01 5560.02.0s Transport and installation costs

For the offered installation to Meyrin (CH). Transport and installation in one phase.

Schematic drawings for illustration purposes only